

MOTIVATION PAIR & SHARE

Your life is full of stories that reflect the truest expressions of yourself. What you know about yourself changes and expands over time. What remains constant are the underlying motivations that fuel our stories.

Instructions

Step 1: Take turns sharing one of your stories about a time when you were at your best.

Step 2: Peers ask them questions that help you see their actions in their story. Samples of questions are below.

Step 3: Using the boxes below, write down motivations you observe in your peers story.

4 Primary Questions

“How did you get involved?”

“What specific activity in this story did you do “along the way” that you remember enjoying?”

“What was most satisfying about this whole activity?”

“Do you see any of your motivations in this story?”



GROUP ACTIVITY: TALK ABOUT PEER MOTIVATIONS

Write down at least one motivation of your peers and why you selected it from their story.

EXAMPLE

Name: *John*

Motivation: *Be unique:*

Observed:
Different personal style he used his project.

MY PEER IDENTIFIED
KEY MOTIVATIONS

27 MOTIVATIONS

Achieve Potential	You are motivated to identify and bring to fruition undeveloped resources and possibilities.
Advance	You love the experience of making progress as you accomplish a series of goals.
Be Central	You are motivated to be a key person who holds things together and gives them meaning and/or direction.
Be Unique	You seek to distinguish yourself by displaying some talent, quality or aspect that is distinctive and special.
Collaborate	You enjoy being closely involved with others in contributing to common goals and vision.
Comprehend and Express	You are motivated to understand, define, and then communicate your insights.
Demonstrate Learning	You are motivated to learn how to do something new and show that you can do it.
Develop	You are motivated by the process of building and developing from start to finish.
Do It Right	You consistently set up or follow certain standards, procedures and principles.
Establish	You are motivated to lay secure foundations and to be foundational.
Excel	You are motivated to give your absolute best as you exceed performance and expectation.
Experience the Ideal	You are motivated to give concrete expression to certain concepts, visions, or values that are important to you.
Explore	You are motivated to press beyond the existing limits of your knowledge and experience to discover what is unknown to you.
Finish	You are motivated when you can look at a final or finished product and know that you have met the objective you set out to accomplish.
Gain Ownership	You are motivated to acquire what you want and exercise ownership or control over what is yours.
Improve	You consistently seek to make things better and improve them.
Influence	You are motivated to influence someone's thoughts, feelings or behaviors.
Make An Impact	You seek to shape and make an impact in the world around you.
Make It Work	You are motivated to fix something that is broken or functioning improperly.
Make The Grade	You are motivated to measure up to standards and thereby gain acceptance into a group or team.
Mastery	You are motivated to gain complete command of a skill, subject, procedure, technique or process.
Meet Needs	You identify and serve needs, requirements and expectations.
Meet The Challenge	Your sense of achievement comes in looking back over challenges you have met.
Organize	You want to set up a smooth-running operation.
Overcome	You focus on persevering through difficulties, oppositions or disadvantages.
Shine the Light	You are motivated to capture the attention and interest of others.
Take Charge	You are motivated to be in charge of your own destiny, areas and activities.